



agaSAAT GmbH · Kelvinstraße 2 · D-47506 Neukirchen-Vluyn

BACK_ GEWÜRZ_ SAATEN_

Natürlich und gesund genießen.

agaSAAT® Market Report March 2026

Dear Readers,

Biofach, the organic sector's annual get-together, has wrapped up for another year. Chinese New Year celebrations have also wound down, and exporters in China have returned to work. In Europe, winter is drawing to a close as the long-awaited spring approaches. Farmers have returned to the field and seed batches ordered for contract farming are ready for dispatch and will be delivered shortly.

In other regions, crops are approaching maturity and are almost ready for harvesting. We're all set for the "local" start to the sowing season and for the upcoming international harvests.

Pumpkin seeds

Following the end of Chinese New Year, exports are slowly getting back on track. The availability of Shine Skin A goods, popular in Europe, is considerably down compared to previous years. This is due to the distinctly better, aesthetic quality of harvests in recent years. The share of AA-classified goods has significantly increased. In terms of price, they are more expensive, but also better in terms of availability and quality. With sales down in the US, exports can be an additional source of revenue and an option for those willing to pay a higher price for distinctly better quality.

GWS A & AA grades

Poor availability has made prices rise once more. Available quantities are running out. As yet, there are no initial estimates for the planned cultivation areas (sowing in April/May). We recommend making the long-term switch to goods from domestic cultivation. Pumpkin seeds cultivated in Europe are distinctly superior to GWS grades from China in terms of quality and can be cultivated sustainably.

Organic pumpkin seeds

We need to wait for the first deliveries to arrive before we can get a clear picture of the quality. The last batches to arrive from the old harvest had severe pest infestations. Hopefully, clearing out the warehouses and the arrival of the new harvest will remedy this. The most recently offered raw materials prices are fixed, with a clear upward trend. Please plan for the long term to cover your requirements.

Demand for **NATURLAND association goods** remains high.

If you have any outstanding requirements, we recommend long-term hedging with contract farming. Sowing for the new harvest season starts in March/April.

Our farmers have almost finished planning their cultivation areas. Please contact us as soon as possible so that we can take the requisite planned areas into account when sowing.





agaSAAT GmbH · Kelvinstraße 2 · D-47506 Neukirchen-Vluyn

BACK_ GEWÜRZ_ SAATEN_

Natürlich und gesund genießen.

Blue poppy

Supply and demand dictate the market. Experience shows that prices will rise between now and the arrival of the new harvest. Now is a good time to take out contracts for any outstanding requirements. Special varieties such as our **agaBLUE®** remain greatly in demand.

Processors are impressed by the quality benefits of low morphine and codeine contents. If you still have purchasing needs, we can once again review possible options for supplying our **agaBLUE®** product, backed by the same trusted level of quality.

Organic poppy // EU Organic and NATURLAND

Harvesting in Turkey is set to start in May/June. However, a lot can happen in the meantime.

Prices at source vary from day to day due to high inflation. If you still need to cover requirements, we would be happy to provide a current, non-binding quote.

Sesame seeds

Prices remain stable. Particularly for special varieties such as nature sesame and black sesame, we are waiting for the new harvest to arrive from South America. Shipping is scheduled for April.

NATURLAND sesame

We are well prepared for the coming months as we await the new summer harvest from Africa.

Goods from alternative growing regions have arrived and been approved for delivery. The upcoming audits have also been scheduled and coordinated with the inspection organisations. We still advise covering your requirements through to the end of the year, as quantities from this year's summer harvest will not be physically available on the market before then.

Linseed

Rising demand for raw materials from China is currently pushing up prices in Kazakhstan and other growing regions. Goods imported from Russia continue to be non-competitive due to the ongoing customs situation and have been completely ruled out for purchase by many customers. However, rising prices in alternative regions may prompt a rapid rethink here. Our proprietary varieties, **agaSUZANNE®** and **agaGOLDFLAX®**, offer you an alternative way to cover your requirements from local sources. Why not support domestic farming – we are on hand with advice and practical help if you want to switch up your recipes. The fields for the 2026 sowing season have already been reserved.

However, we can definitely offer you plenty of options for 2027.

Organic linseed is following the trend seen in conventional goods.



Sunflower seeds

Prices are stable. Prices fluctuations are deemed marginal. What continues to be missing, however, is demand in the market. Be sure to plan prudently and for well into Q2. We can fulfil short-term requests from our inventory. As spring approaches, attention returns to the issue of pest infestations. Here as well, we can offer you a processing solution with our installed system technology.

Organic sunflower seeds

The availability of raw materials remains limited. We don't expect the market situation to ease up any time soon. Prices have risen further compared to last month. We recommend long-term planning up to the end Q3 – hopefully, the 2026 harvest will be available by then.

If you require **NATURLAND-certified sunflower seeds**, please contact us right away – there is still some time before sowing starts, although most of the cultivation areas have already been reserved.

Chia

There is much discussion about the upcoming harvest in India. The problems of previous years regarding residues should not be ignored. One thing for certain, however, is that cultivation areas in India have tripled compared to last year and the country has become an important source of raw materials. Definitive quality assessments can only be made once the first batches have been analysed. In view of this, we recommend that you plan cautiously and cover any outstanding requirements until the end of Q2. By then, the first planned quantities from the 2026 harvest in India should be physically available on the market and the requisite analyses completed.

Organic chia

Here too, we advise covering your requirements at least until the end of Q2 2026 from reliable sources, even though current market prices remain high. The quantities available from the winter harvest in Africa have not eased pressure on the market at all.

Nigella/black cumin

We recommend planning ahead with reliable sources and channels to avoid any surprises in terms of quality differences. Conditions in the countries of origin have not improved. Conditions in the fields for the upcoming sowings are a cause for concern and the market situation is not expected to ease.

Organic goods from Egypt are having to contend with the same difficulties. Available product volumes are very limited and prices have risen dramatically. Quality requirements – especially from the oil sector, with MOSH/MOAH values below detection limits – are unrealistic and limit options further.

NEWS in 2026

agaSAAT sets new standards in cleaning, mixing & product safety

Combined cleaning & mixing line with AI-assisted foreign object detection

Efficient. Precise. Future-proof

Our new integrated cleaning and mixing line combines mechanical pre-cleaning, precise mixing technology, the optional addition of liquids and AI-based foreign object detection (optical sorter & X-ray) all in one continuous process.

Everything in one line for maximum process safety

- Multi-stage cleaning – sieving, aspiration, separation and metal separation for optimum raw material purity
- AI-assisted foreign object detection using the optical sorter & X-ray combi system
- Reliable cleaning – safely removes stones, glass, metal & other unwanted materials
- Precise mixing technology with the addition of liquids – integrated dosing of aromas, oils or functional liquids

Advantages at a glance

- Maximum product safety
- AI-based self-learning process
- Flexible recipe design
- High efficiency and throughput
- Gentle product treatment
- Compliant with organic and IFS standards

Technology you can trust

Our new line combines mechanical precision, digital intelligence and flexible recipe technology to give you raw materials that look clean, are uniform and proven to be safe.



agaSAAT GmbH · Kelvinstraße 2 · D-47506 Neukirchen-Vluyn

BACK_ GEWÜRZ_ SAATEN_

Natürlich und gesund genießen.

agaSAAT FOOD SAFETY program

Spring is coming fast – and pest population will increase again with rising temperatures, bringing the need for reprocessing seeds and spices back into focus. Stored product protection and quality assurance of the raw materials used are playing an increasingly important role for seeds, spices, and nuts. We also recommend quality assurance for goods meant for direct consumption (muesli) or sold in small packaging.

We offer a state-of-the-art gentle and sustainable solution to infestation problems. This is where the advantages of our established agaSAAT FOOD SAFETY program come into play.

Seeds and spices are agricultural raw ingredients that become food – and therefore “credence products” – after preparation.

When temperatures rise, so does the risk of a pest infestation.

This is precisely where the agaSAAT FOOD SAFETY program comes in. It offers a comprehensive, all-inclusive package of services along with the know-how we have gathered from 30 years' experience in our core areas of expertise. Our services are just as flexible as your requirements!

- Storage of goods in separate quarantine storage units
- Pressurised disinfestation using natural carbonic acid (which can also be used on organic products) at our Neukirchen-Vluyn site
- agaSAAT fine cleaning (which can be done with a colour sorter and NIR technology if required) based on SORTEX processes at our high-tech cleaning facilities
- Packaging in sacks and big bags, loading onto pallets, labelling as per customer specifications
- Storage and stockpiling under temperature- and humidity-controlled IFS-FOOD conditions, carbon-neutral warehousing

If you have any questions or would like to request a tailored quote, please call us on +49 (0)2845-91460

<https://www.agasaat.de/en>

